

Date: 2017

Residential property acquisition profile - Germany

For about ten years, we have been continually managing about EUR 500 million of property assets for institutional and private as well as national and international investors.

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Big 7

- Berlin
- Düsseldorf
- Frankfurt am Main
- Hamburg
- Cologne
- Munich
- Stuttgart
- Cities within the conurbations
- University cities
- Centres of innovation
- Growth regions (primarily cities with positive rental and market growth)

Investment criteria

Investment volume 2017 - 2019

EUR 500 million

Investment focus

- Core and core-plus residential properties in micro-locations with good infrastructure connections
- Commercial elements included
- Turnkey buildings as part of new residential developments
 - Plot acquisitions for developments of 3,000 m² to 10,000 m² residential area
 - No acceptance of construction risks
- Properties already complying with current/future requirements or capable of being upgraded in the short term (sustainable in terms of energy conservation, unit sizes that meet demographic demand, age-appropriate housing)
- Properties in need of refurbishment

Transaction volume

- Individual properties from about EUR 3 million
- Portfolios with up to approx. 2,000 units

Transaction structure • Both asset and share deals are possible

Minimum information

- Address
- Statement of size and number of units (divided into residential, commercial, other, parking)
- Size and number of vacant units
- Net annual rent (cold) as is / as projected (divided into residential, commercial, other, parking)
- Property photographs
- Other relevant information (e.g. public subsidies, listed historic building)

Contact

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